

I SEE YOU



FACT



ASSERTION



IT'S ALL INVENTED



BLIND SPOT

**YOU ARE THE
“DUMPEST”
PERSON IN THE ROOM**

YOU ARE THE
~~“DUMPEST”~~ wisest
PERSON IN THE ROOM



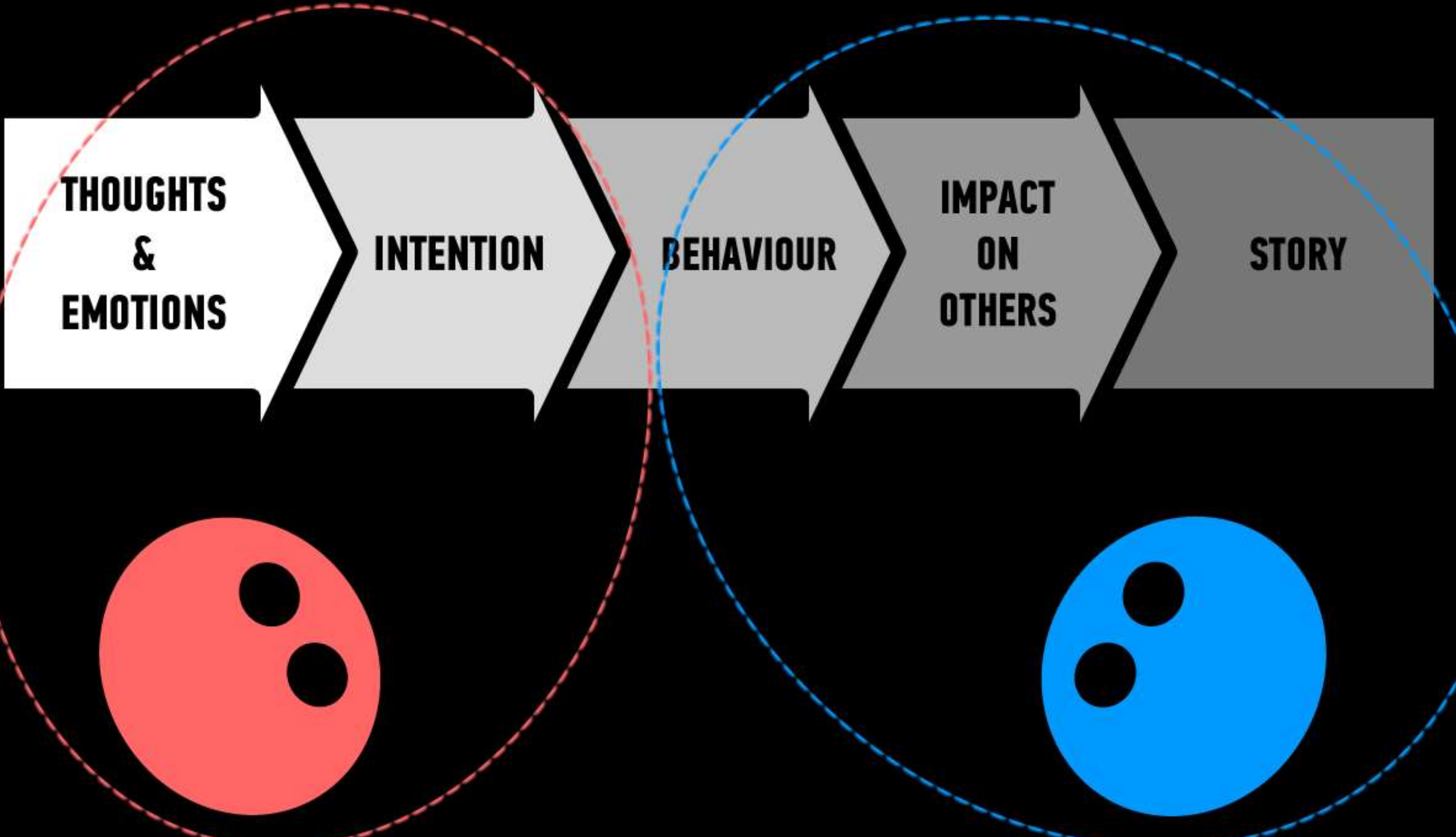
**THOUGHTS
&
EMOTIONS**

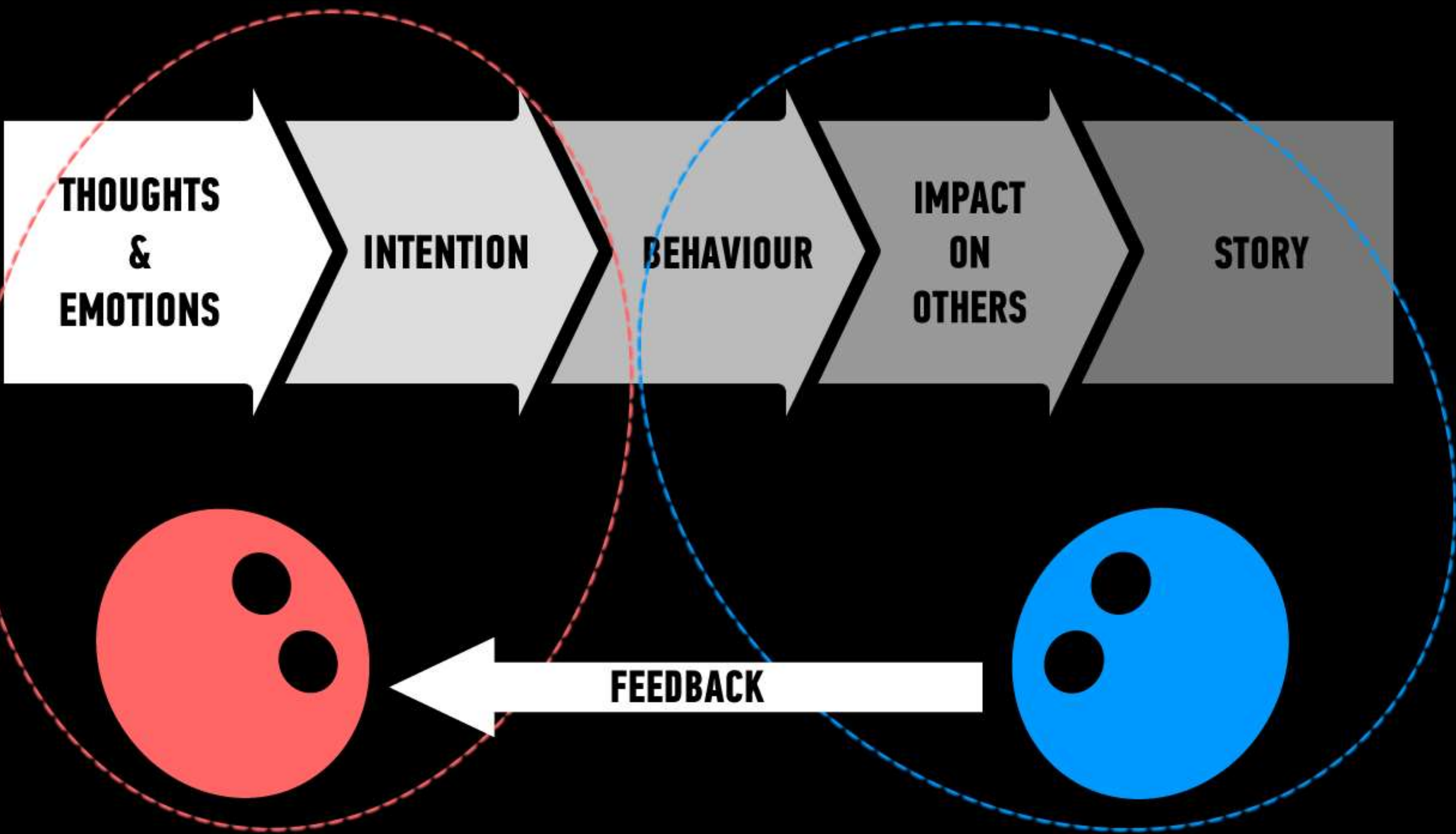
INTENTION

BEHAVIOUR

**IMPACT
ON
OTHERS**

STORY





**THOUGHTS
&
EMOTIONS**

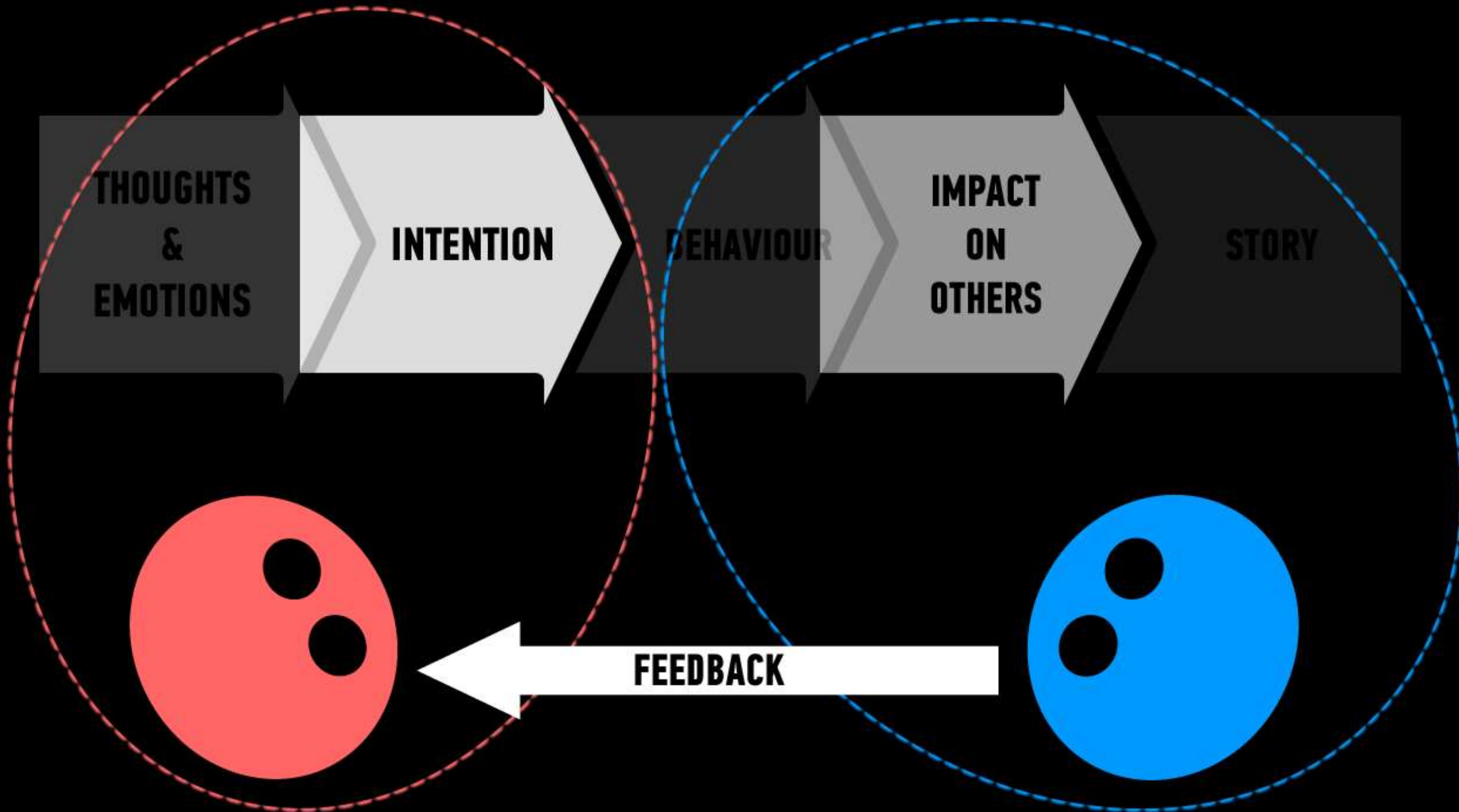
INTENTION

BEHAVIOUR

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STORY

FEEDBACK



**THOUGHTS
&
EMOTIONS**

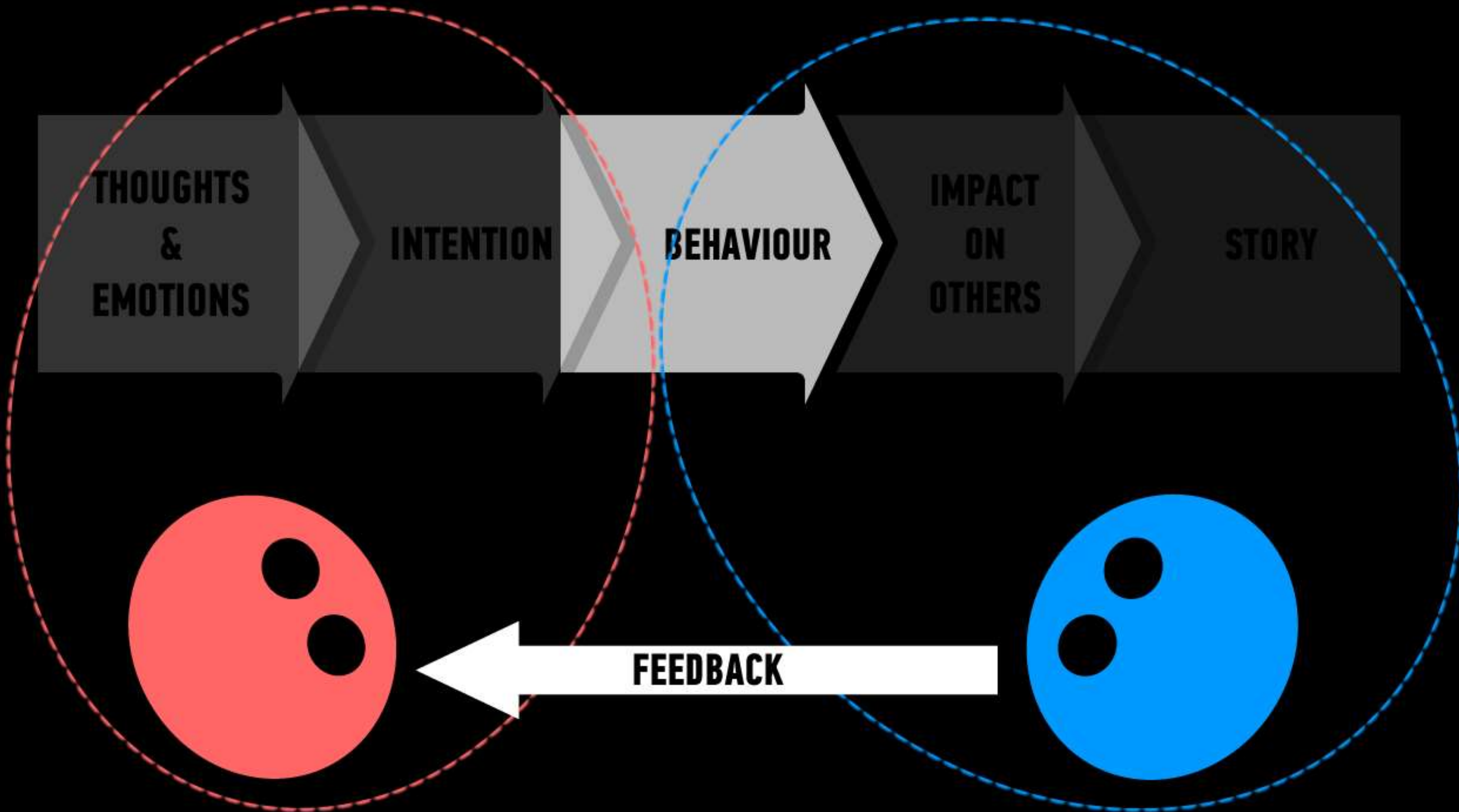
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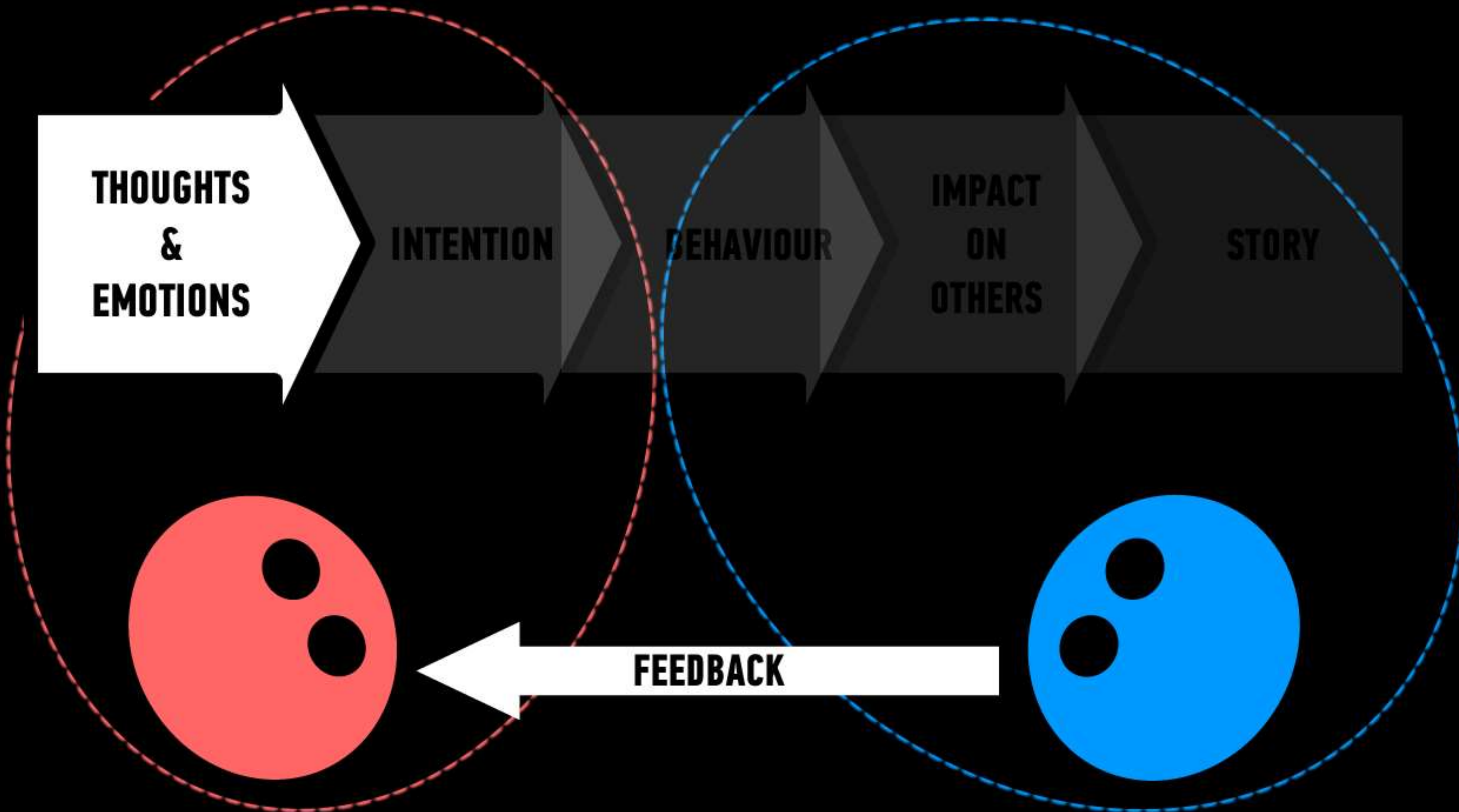
BEHAVIOUR

**IMPACT
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e.g. ASK ONE QUESTION AT A TIME!



**THOUGHTS
&
EMOTIONS**

INTENTION

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STORY

FEEDBACK

BE A CONTRIBUTION TO THE UNDERSTANDING

posture of generosity

JOB No1
UNDERSTAND

do you understand;

1) TRIGGER

When this happens...

1) TRIGGER

When this happens...

2) OLD HABBIT

Instead of...

1) TRIGGER

When this happens...

2) OLD HABBIT

Instead of...

3) NEW HABBIT

I will...

1) TRIGGER

When this happens...

2) OLD HABBIT

Instead of...

3) NEW HABBIT

I will... 1. be → 2. do

HAVING - DOING - BEING

~~HAVING - DOING - BEING~~

being - doing - having

NOW, IT'S YOUR TURN